

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

April 16, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$92,910	27
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Tim	Health Coverage Solutions	\$32,736	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$32,196	21
Gold Producers (\$10,000 - \$30,000)			
Lemar, Mike	Sunshine State Agency	\$29,266	17
Barta, Devin M.	Barta Insurance Agency	\$23,194	9
Wroblewski, Robert M.	SOS Insurance Group	\$22,751	4
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$20,479	7
AmeriLife		\$18,304	20
Borosak, William J. Jr.	Secure Financial Group, LLC	\$17,363	7
Clark, John W.	Senior Solutions Insurance Agency	\$16,797	9
Mednick, Scott E.	Professional Insurance Systems of Florida	\$13,776	8
Rodriguez, Carmen A.	Landers-Stein & Associates	\$13,773	4
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$13,416	1
Iwill Advisors, Inc.		\$10,752	4
Silver Producers (\$5,000 - \$10,000)			
Mangini, Nicholas L.	Mangini Insurance Agency	\$9,576	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$9,300	4
Elite Insurance Partners, LLC		\$8,662	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$8,274	9
Maisonet, Joseph	Maisonet Insurance Agency	\$8,268	2
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$7,652	8
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$7,381	1
Chacon, Cesar	The Insurance Hub	\$7,332	2
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$7,124	1
Senior Insurance Marketing, Inc.		\$6,996	3
Schwartz, Richard S.	Insurance Center of S. Florida	\$6,660	3
Finkelstein, Sara	Finkelstein Insurance Agency	\$6,552	1
James M. Gray, Inc.		\$6,468	2
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$6,012	3
Cleveland, Keith E.	Cleveland Insurance Agency	\$5,892	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,848	4
Saltis, Donald K.	Saltis Insurance Agency	\$5,216	1
Edwards, Jackson IV	Edwards Insurance Agency	\$5,148	2

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Bronze Producers (\$2,500 - \$5,000)

Hirsch, Susan J.	Hirsch Insurance Agency	\$4,847	2
Holmquist, James A.	Holmquist Insurance Agency	\$4,668	1
Maisto, Stephen	Senior Health Solutions	\$4,608	4
Birchard, Natalie K.	Birchard Insurance Agency	\$4,308	2
Fraser, Daniel	Fraser Insurance Agency	\$4,176	2
Shackelford, Edward L.	The Assurance Group, Inc.	\$3,996	2
Oppedisano, Michael	Oppedisano Insurance Agency	\$3,888	1
Smith, Robert J.	New World Associates, Inc.	\$3,888	1
Rutstein, Michael W.	Rutstein Insurance Agency	\$3,768	1
Catron, Edward A.	Catron Insurance Agency	\$3,623	2
Agent Pipeline, Inc.		\$3,540	1
McGuigan, Shirley A.	McGuigan Insurance Agency	\$3,540	1
Hollans, Mawyer C. III	Hollans Insurance Agency	\$3,486	2
Mattingly, Kenneth P.	Mattingly Insurance Agency	\$3,419	1
Neyland, Robert W.	Neyland Insurance Agency	\$3,396	1
Woods, Judith L.	Woods Insurance Agency	\$3,317	1
Cherry & Associates		\$3,276	1
Haug, John H.	Haug Insurance Agency	\$3,276	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,276	1
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$3,107	1
GMP Retirement Strategies, Inc.		\$3,096	1
Kooyman, Judith R.	Kooyman Insurance Agency	\$3,084	1
Norgard, Chad M.	Norgard Insurance Group	\$3,083	1
Long Island Health Plans, Inc.		\$3,064	2
Joiner, Clifton T.	Joiner & Joiner, LLC.	\$3,012	1
Olguin, Loren A.	Olguin Insurance Agency	\$2,902	1
Belkov, Debbie	Belkov Insurance Agency	\$2,844	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$2,844	1
Hoyek, Tony N.	Hoyek Insurance Agency	\$2,844	1
Matyskiel, Robert E.	Matyskiel Insurance Agency	\$2,844	1
Senior Insurance Agency		\$2,831	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$2,688	1
ERIN Marketing, Inc.		\$2,619	4
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$2,512	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

April 16, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Ahlbum, Jon	\$14,903	Gratzon, Peter	\$11,111
Sheldon, Paul, CLU, ChFC	\$13,416	Hatton, Catherine E.	\$10,260

Silver Producers (\$5,000 - \$10,000)

Stevens, Ray	\$9,586	Joiner, Clifton T.	\$6,024
Saylor, Dexter R.	\$8,664	Maisonet, Joseph	\$5,940
Haass, David	\$8,662	Cleveland, Keith E.	\$5,892
Ulayyet, Fred M.	\$7,381	Badessa, Joseph J.	\$5,628
Gilbert, Brian	\$7,284	Hilgendorf, Sydney M.	\$5,615
Rosati, Lisa	\$7,124	Dibisceglie, Darrin J.	\$5,448
Schroeder, Zac	\$6,732	Saltis, Donald K.	\$5,216
Finkelstein, Sara	\$6,552	Lembcke, Julia	\$5,207
Pekala, David C.	\$6,132	Laughlin, James A.	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Holmquist, James A.	\$4,668	Mattingly, Kenneth P.	\$3,419
Brown, Matthew	\$4,543	Neyland, Robert W.	\$3,396
Sachs, Kerry	\$4,524	Ripoll, Glenn A.	\$3,384
Edwards, Jackson IV	\$4,428	Woods, Judith L.	\$3,317
Lovelace, Susan	\$4,104	Cherry, Pamela	\$3,276
Beckham, William E.	\$4,067	Hooker, Thad N.	\$3,276
Smith, Robert J.	\$3,888	Hoyek, Pete N.	\$3,276
Treglia, Giovanni	\$3,888	Oblaczynski, William J.	\$3,276
Rutstein, Michael W.	\$3,768	Rosenberg, Steven E.	\$3,276
Jacobs, Douglas M.	\$3,647	Gray, John H.	\$3,252
Lissarague, Vidal	\$3,647	Catron, Edward A.	\$3,239
Keaveny, Patrick	\$3,540	Boscardin, Daniel L.	\$3,216
Borosak, William J. Jr.	\$3,480	Gold, Matthew	\$3,108
Clatsoff, Deborah A.	\$3,480	Spizzuco, Samuel	\$3,108
Mangini, Rosemary	\$3,479	Barrowman, Jeffrey A.	\$3,107

Writing Agents

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Preacher, George H.	\$3,096	Hoyek, Tony N.	\$2,844
Kooyman, Judith R.	\$3,084	Longo, Wendy L.	\$2,844
Page, Vincent	\$3,084	Mangini, Nicholas L.	\$2,844
Norgard, Chad M.	\$3,083	Neese, Alan P.	\$2,844
LaFrance, Bonnie L.	\$3,080	Reynolds, Paul E.	\$2,844
Becker, Gary S.	\$3,024	Settle, Robert	\$2,844
Valdez, Viviana	\$3,024	Simon, Steven D.	\$2,844
Dicrisci, Carolyn	\$2,928	Stark, Richard N.	\$2,844
Stolack, Mitchell	\$2,928	Casey, Jason C.	\$2,831
Olguin, Loren A.	\$2,902	Caravousanos, George J. Jr.	\$2,688
Vickers, Jordan	\$2,868	Ringgold, Richard M.	\$2,676
Belkov, Debbie	\$2,844	Hirsch, Susan J.	\$2,675
Feduniec, Judith	\$2,844	Burke, April L.	\$2,664
Fraser, Daniel	\$2,844	Sweeney, Paul W.	\$2,512
Hall, Tiffany	\$2,844		